

Operational Flow

how each service is booked, scheduled, and executed.

- [1. Initial Inquiry](#)
- [2. Proposal & Materials](#)
- [3. Commitment & Planning](#)
- [4. Pre-Event Call](#)
- [5. Setup](#)
- [6. Execution](#)
- [7. Teardown & Follow-Up](#)

1. Initial Inquiry

Contact via website, phone, or golf-course referral.

2. Proposal & Materials

Send promotional packet, pricing menu, sponsorship kit, and info sheets.

3. Commitment & Planning

Gather event schedule; if needed, secure FAA airspace authorization.

4. Pre-Event Call

Confirm logistics, timeline, prizes, and golf-course coordination.

5. Setup

Arrive early; deploy tent, signage, cones, and landing pads.

6. Execution

Follow event scripts for The Big Drop or The Drone Shot.

7. Teardown & Follow-Up

Safely pack equipment, collect media, and request reviews/testimonials.